

**ZOHO** Projects

# ZOHO PROJECTS PARTNER PROGRAM



# ABOUT ZOHO

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At Zoho, software is our craft and passion. We create beautiful software to solve business problems. Over the past decade of our journey, the Zoho suite has emerged to be a leader in the cloud and on your devices. As much as we love software, it is our people and our culture that are our most valuable assets.

With more than 30 million users across the globe, we value persistence and endurance as highly as adaptability.



## CLOUD

We have more than 40 cloud based applications in our Zoho ecosystem.



## USERS

Zoho is currently serving more than 30 million users across the globe.



## OFFICES

We have our direct presence in 7 countries and indirect presence in 48 other countries.



## EMPLOYEES

We have more than 5000 employees working across our offices



## PARTNERS

We have close to 1000+ active partners across the globe.



## DATA CENTER

We have more than 5 DC's across the globe including in Netherlands & China.



## GLOBAL

We have clients over 100+ countries spread across 6 continents.



## SECURITY

ZOHO has earned ISO/IEC 27001:2013 certification for Technology and Processes.

## WHAT IS ZOHU PROJECTS

Zoho Projects is a modern and flexible project management system that uses formal and informal techniques to handle both highly structured and free-form projects. It also lets the people in the project communicate easily, discuss ideas, and stay updated.





## WHAT YOU SEE IS WHAT YOU GET

Complete Zoho Project Management Suite

### ZOHO PROJECTS

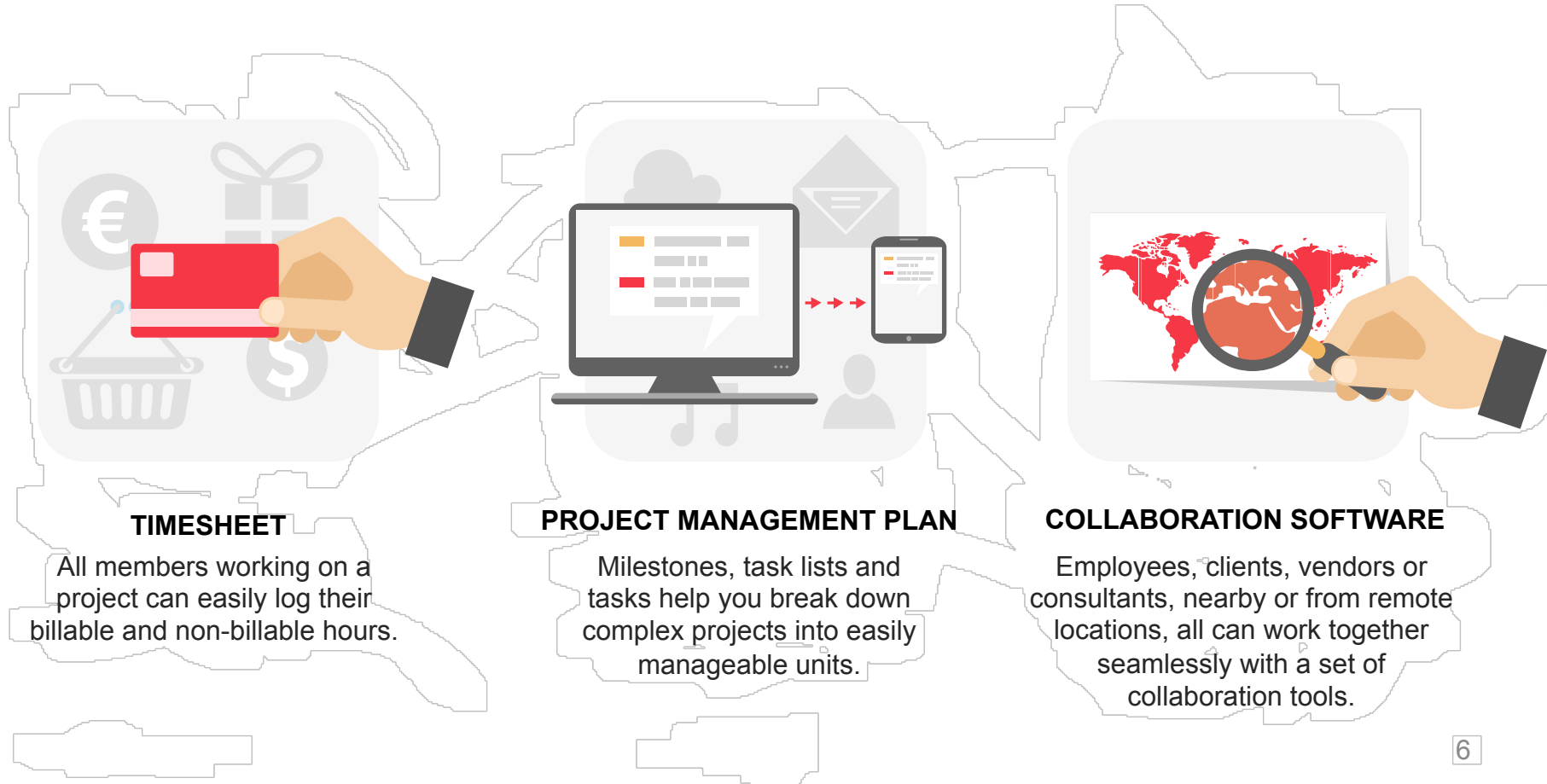
Zoho projects is a leading online project management software that lets you plan, track and collaborate your projects easily and efficiently.

### ZOHO BUG TRACKER

A simple, fast and scalable bug tracking application that helps you manage bugs easily and deliver great products on-time.

### ZOHO SPRINTS

Sprints is a tool that helps agile teams plan and track their work. It is simple and clutter-free, letting you put all your focus on building the best possible product.





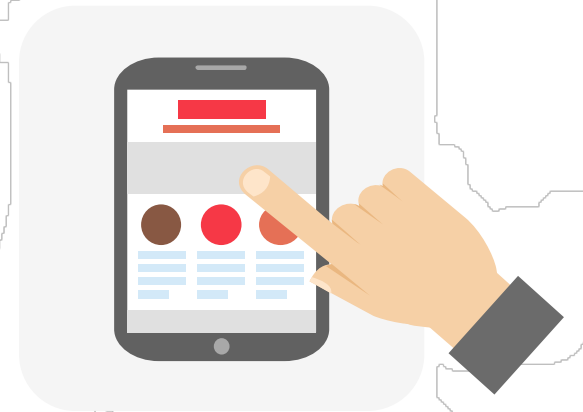
## DOCUMENT MANAGEMENT

Share text files, spreadsheets, presentations and other documents associated with your team and work on them together.



## GANTT CHARTS

Gantt charts provide a detailed visual on the progress of your tasks in comparison to what was planned.



## PROJECT COORDINATOR

Feeds make staying updated with the latest in your projects as easy as browsing your favorite social network.



## ISSUE TRACKER

Log issues and track them as they get fixed and tested. Define custom workflows and business rules.



## RESOURCE UTILIZATION CHART

Get to know how each of your team member's time is being utilized without having to manually calculate the hours.



## PROJECT CHAT & MORE

Chat with all in a project or create subgroups or chat individually & more features.

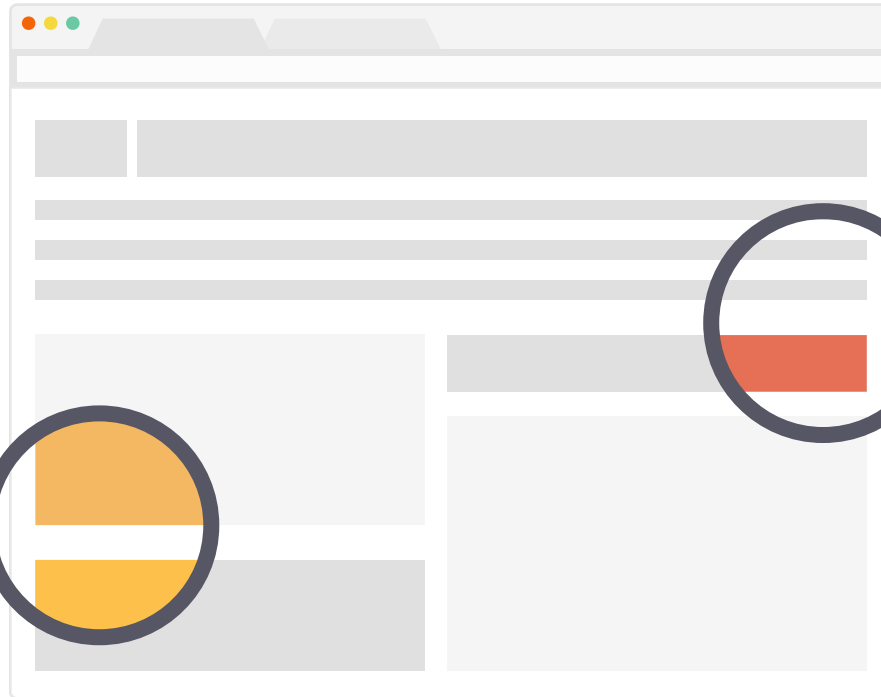


## AUTOMATED BUG TRACKING

Set business rules to automatically trigger actions for bug events. Select events to send email notifications to assignees, reporters and other users.

## TRACK & REPORT BUGS

Track bugs by status, severity, and user. Get insights on progress with bug reports.



## CUSTOM WORKFLOWS

Create custom workflows, statuses, and fields to tailor BugTracker to your needs.

## REPOSITORY

Monitor code changes from within BugTracker with GitHub and Bitbucket integrations.

## ACCOMMODATE CHANGE

Prioritize the task list with ease.  
Get early feedback and ship products your customers really want.

## TRACK PROGRESS ON THE GO

The Scrum Board lets you track your tasks through the 'to do,' 'In progress,' and 'done' columns.

## TIME & BUDGET TRACKING

Zoho Sprints makes logging billable and non-billable hours simple for everyone.



## COMPREHENSIVE DASHBOARD

Comprehensive dashboard which gives you an overview of complete picture of where things stand.

## REPORTS & ANALYTICS

Velocity charts, burn-down reports and Cumulative Flow Diagrams help you turn raw data into actionable insights.

## EFFECTIVE COMMUNICATION

Schedule sprint planning meetings, reviews, and retrospectives and the app reminds everyone to be there!



With native apps for iPhone, Android and iPad, you can continue to plan your project activities, assign work, manage resources, log time and access documents even as you are away from your desk.



Zoho CRM



Zoho Reports



Zoho Invoice



Zoho Docs



Zoho People



Zoho Meetings



Microsoft Suite



G-Suite



Box



Dropbox



GitHub



Bitbucket



iCal



Crashlytics



Slack



Zapier

PARTNER WITH ZOHO

## ZOHO PROJECTS

PARTNER PROGRAM



### RESELLER PARTNER

Earn incentives for bringing us as you study the market for yourself.



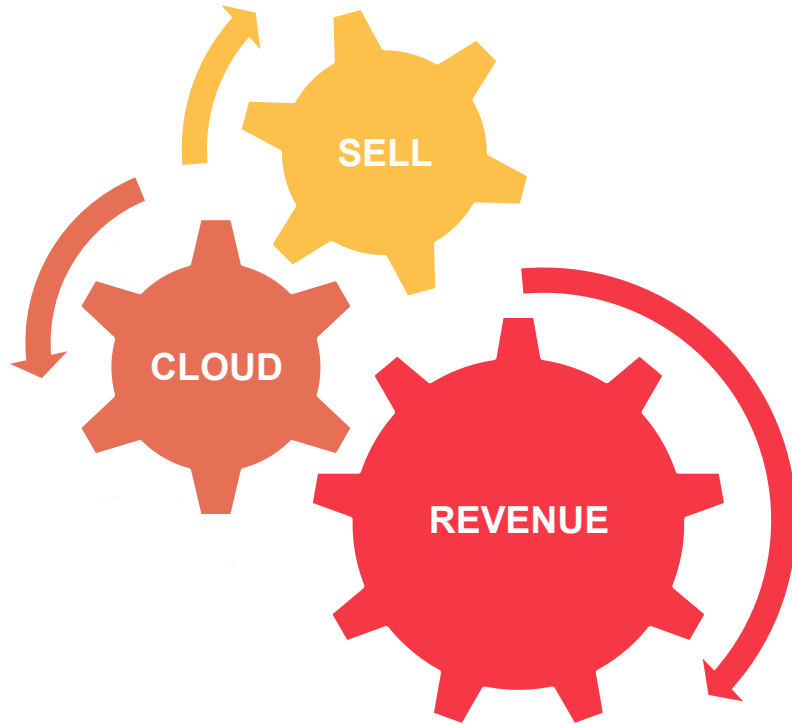
### CONSULTING PARTNER

Zoho Consulting Partners configure, integrate, and implement Zoho solutions for their clients.



### PLATFORM PARTNER

A Platform Partner builds customized white labeled solutions on existing Zoho platforms.



## RESELLER PARTNER



### GROWTH

Complete cloud based Project Management solutions help grow your business.



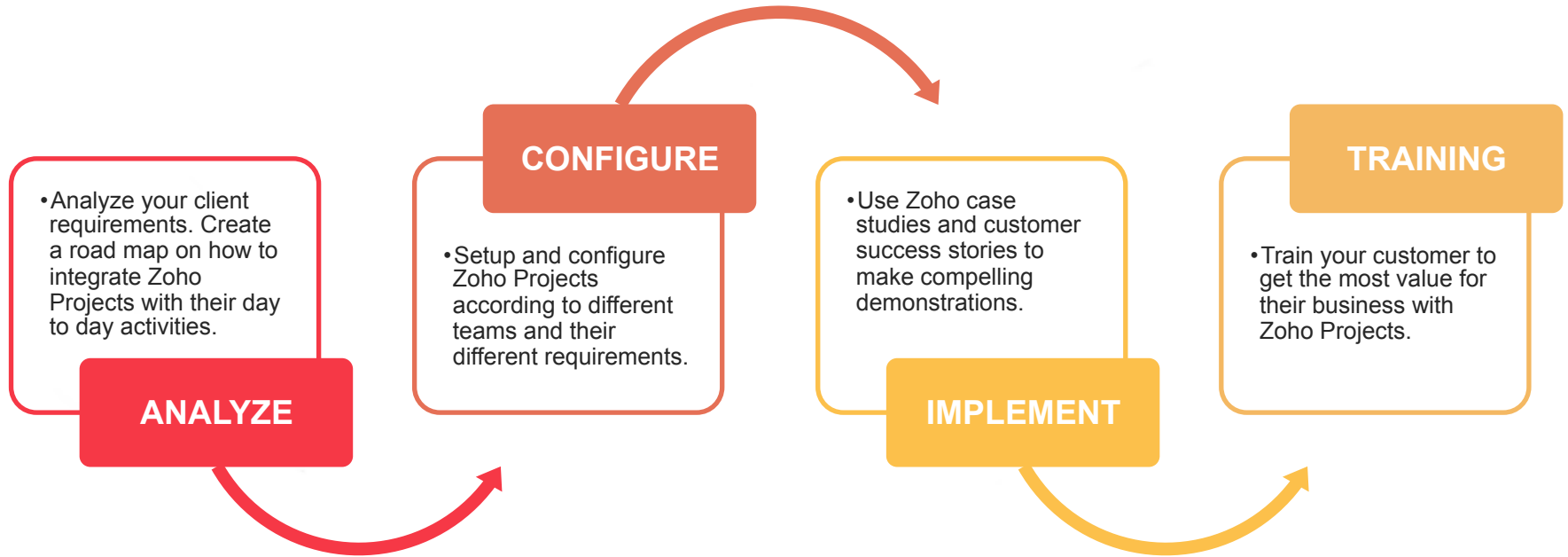
### ENABLEMENT OF PARTNERS

Competitive intelligence, product training, and collateral.



### PRIORITY SUPPORT

24/7 Partner Priority Support over mail and tickets.







## OUTLINE VERTICAL SOLUTION

Build industry specific Project Management tools on our advanced cloud platform.



## IMPLEMENT ON ZOHO PROJECTS PLATFORM

Customize workflows as per requirements and processes. Build integrations with industry-specific apps.



## MARKET AND SELL

Brand, price and sell vertical Project Management solution.

## DEDICATED BUSINESS TEAM

Dedicated business team to help you penetrate your target market and acquire more customers.



## INTEGRATIONS

Build integrations with Zoho Projects and other industry-specific apps.



## WHITE-LABEL

Build a differentiated project management system under your own brand and pricing.



## ZOHO COMMUNITY

Get premium access to Zoho community of developers and updates.



## GO-TO MARKET STRATEGY

Work with Zoho to build marketing campaigns for customer acquisition.



## MARKETPLACE

Get featured and published on our thriving marketplace, where your product will be visible to over 30+ million users.



“Before switching to Zoho, we typically produced 4 to 6 books a year. Since then, we are in the 15-20 range, with significant improvements in quality.”

**BARTOSZ, EASTERN EUROPEAN MISSION**



“We saw a noticeable improvement in terms of communication not only within the team but with our clients too.”

**CAITLIN ROXBURGH, BOOKING LIVE**



“Zoho Projects has allowed our presence to become completely virtual without needing any physical office space with all of its attendant expenses.”

**DR. STEVEN GOODWIN, TURNING WEST**



Zoho Projects is the best project management (PM) tool on the market. Zoho Sprints applies many of the same features to a smaller, more flexible approach to PM.



Project management has three elements: Planning, tracking and collaboration. Most tools focus on one of these bits and are hence incomplete. Zoho Project addresses all three.



Zoho Projects is easy-to-use project management software that offers a great slate of features and strong collaboration tools. It's a great solution for any team looking for project management software.



While a new startup might not need all of the features that Zoho offers, it's a very attractive offering for companies looking to take their team management to the next level.



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